

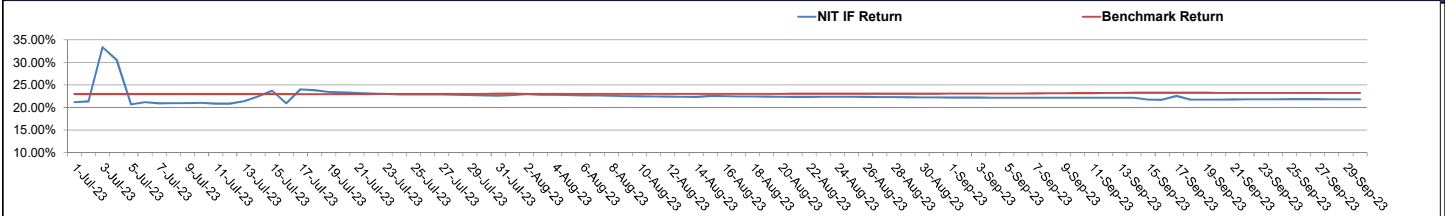
## NIT INCOME FUND

### FUND MANAGER REPORT - SEPTEMBER 2023

#### Performance %

| Performance Period | FY23   | FY22   | FY21  | FY20   | FY19   |
|--------------------|--------|--------|-------|--------|--------|
| NIT-IF             | 17.10% | 10.64% | 6.37% | 12.58% | 7.25%  |
| Benchmark          | 18.33% | 10.81% | 7.43% | 12.22% | 10.21% |

#### NIT IF Year to Date Return v/s Benchmark



| Fund's Basic Information                |   | Objective of the fund   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
|---|---|---|------------------|-------------|------------|-----------|--------|-----|-------|-----|-------|----|-------|-----|--------|----|--------|---|-------|--------------|-------|
| <b>Fund Type</b>                        | Open End  | The objective of NIT Income Fund is to generate competitive stream of return with moderate level of risk for its unit holders, by investing primarily in fixed income securities/instruments  |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Launch Date</b>                      | 19th February 2010  |   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Listing</b>                          | PSX   |   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Stability Rating</b>                 | AA- (f) (PACRA) 08-September-23   | <b>Fund Performance Review</b>  |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Management Fee</b>                   | 10% of Gross Earnings, subject to 0.50% p.a. minimum and 1.25% p.a maximum of Average Annual Net Assets | The Fund posted an annualized return of 20.23% p.a for the month of September against its benchmark return of 23.55% p.a. The YTD return for 3MFY24 stood at 21.82% p.a. against the benchmark return of 23.21% p.a.  |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Front End Load*</b>                  | 1.00%   | Consumer Price Index (CPI) for the month of September increased to 31.44% versus 27.38% over the previous month. Average CPI for 3MFY24 stood at 29.04% compared to 25.11% during the previous fiscal year.   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Back End Load</b>                    | Nil   | Asset allocation of NIT IF by the end of month reveals that NIT IF had exposure of about 18% in PIBs, about 32% of its total assets in TFCs and Sukuks and the remaining 50% was in the form of cash and other assets. At the end of the month, weighted average time to maturity of the portfolio stood at 524 days.   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Cut-off timing</b>                   | Monday-Friday (3:30 p.m)  |   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Par Value</b>                        | PKR 10.00   |   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Min Subscription</b>                 | Growth Unit PKR 5,000<br>Income Unit PKR 100,000  |   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Trustee</b>                          | Central Depository Co. (CDC)  | <b>Top Ten TFC / Sukuk Holdings (% of TA)</b>   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Auditors</b>                         | A.F. Ferguson & Co.   | SONERI BANK LTD.  | 8.01%            |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Registrar</b>                        | National Investment Trust Ltd.  | HUB POWER HOLDING LTD.  | 6.19%            |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Pricing Mechanism</b>                | Forward Day Pricing   | OBS AGP Pvt. Ltd.   | 2.77%            |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Valuation Days</b>                   | Daily (Monday to Friday) except public holiday  | KEL SUKUK- 5  | 2.26%            |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Redemption Days</b>                  | Daily (Monday to Friday) except public holiday  | KEL STS 20  | 2.03%            |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Subscription Days</b>                | Each valuation day  | U MICROFINANCE BANK TFC   | 2.02%            |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>AMC Rating</b>                       | AM1 (PACRA Rating) 24-May-23<br>AM1 (VIS Rating) 29-Dec-22  | SAMBA BANK  | 1.99%            |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Benchmark</b>                        | Average 6-month KIBOR   | TPL CORP  | 1.74%            |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Fund Manager</b>                     | Shoaib Ahmad Khan   | TPL TRAKKER SUKUK   | 1.35%            |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Total Expense Ratio (Annualized)</b> | YTD: 1.83% (This includes 0.24% Govt. Levy)<br>MTD: 1.80% (This includes 0.24% Govt. Levy)              | BANK AL-HABIB LTD. VII  | 1.02%            |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Category of CIS/Plans</b>            | Risk Profile   Risk of Principal Erosion  | <b>Asset Quality of the Portfolio (% of TA)</b>   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| <b>Income</b>                           | Medium   Principal at Medium Risk   | <table border="1"> <thead> <tr> <th>Asset Class</th> <th>Percentage</th> </tr> </thead> <tbody> <tr> <td>Govt Sec.</td> <td>18.20%</td> </tr> <tr> <td>AAA</td> <td>2.22%</td> </tr> <tr> <td>AA+</td> <td>8.45%</td> </tr> <tr> <td>AA</td> <td>3.44%</td> </tr> <tr> <td>AA-</td> <td>38.70%</td> </tr> <tr> <td>A+</td> <td>24.28%</td> </tr> <tr> <td>A</td> <td>1.08%</td> </tr> <tr> <td>Other Assets</td> <td>3.61%</td> </tr> </tbody> </table> |                  | Asset Class | Percentage | Govt Sec. | 18.20% | AAA | 2.22% | AA+ | 8.45% | AA | 3.44% | AA- | 38.70% | A+ | 24.28% | A | 1.08% | Other Assets | 3.61% |
| Asset Class                             | Percentage  |   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| Govt Sec.                               | 18.20%  |   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| AAA                                     | 2.22%   |   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| AA+                                     | 8.45%   |   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| AA                                      | 3.44%   |   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| AA-                                     | 38.70%  |   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| A+                                      | 24.28%  |   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| A                                       | 1.08%   |   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| Other Assets                            | 3.61%   |   |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
| * Varies as per policy.                 |   | <b>Fund's Return v/s Benchmark</b>  |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
|   |   | <b>NIT-IF</b>   | <b>Benchmark</b> |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
|   | <b>September-23</b>   | <b>20.23%</b>   | <b>23.55%</b>    |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
|   | <b>Year to Date</b>   | <b>21.82%</b>   | <b>23.21%</b>    |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
|   | <b>12 M Trailing</b>  | <b>19.29%</b>   | <b>20.18%</b>    |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
|   | <b>3 Years **</b>   | <b>14.72%</b>   | <b>13.55%</b>    |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
|   | <b>5 Years **</b>   | <b>14.57%</b>   | <b>12.57%</b>    |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
|   | <b>Since Inception (CAGR)</b>   | <b>9.85%</b>  | <b>10.49%</b>    |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |
|   |   | ** Simple annualized return. (Returns are calculated inclusive of dividends)  |                  |             |            |           |        |     |       |     |       |    |       |     |        |    |        |   |       |              |       |

| Asset Allocation (% of Total Assets) |               |               | Technical Information  |                     |                        |                |                       |                 |                   |
|--------------------------------------|---------------|---------------|--|---------------------|------------------------|----------------|-----------------------|-----------------|-------------------|
|                                      | <b>Aug-23</b> | <b>Sep-23</b> | <b>Net Assets</b>  | <b>Rs. 2.44 Bln</b> |                        |                |                       |                 |                   |
| T-Bills                              | 21.94%        | 0.00%         | NAV per Unit (September 30, 2023)                                      | 10.7284             |                        |                |                       |                 |                   |
| PIBs                                 | 18.01%        | 18.20%        | Weighted Avg. Maturity (Days)  | 524                 |                        |                |                       |                 |                   |
| TFCs                                 | 33.88%        | 31.88%        | Leveraging   | Nil                 |                        |                |                       |                 |                   |
| TDRs                                 | 0.00%         | 0.00%         | Standard Deviation of Return   | 0.122               |                        |                |                       |                 |                   |
| COI/LOP                              | 0.00%         | 0.00%         | <b>Disclosure of Non Compliant Investment as on September 30, 2023</b> |                     |                        |                |                       |                 |                   |
| MTS                                  | 0.00%         | 0.00%         | Name of non-compliant investment                                       | Type of Investment  | Value before Provision | Provision Held | Value after Provision | % of Net Assets | % of Gross Assets |
| CP                                   | 0.00%         | 0.00%         | Summit Bank Ltd.   | TFC                 | 99,701,000             | 99,701,000     | -                     | 0.00%           | 0.00%             |
| Cash                                 | 23.21%        | 46.30%        |  |                     |                        |                |                       |                 |                   |
| Others                               | 2.95%         | 3.61%         |  |                     |                        |                |                       |                 |                   |

The NIT-IF scheme holds certain non-compliant investments. Before making any investment decision, investors should review this document and latest Financial Statements.

#### Members of the Investment Committee

|  |  |                                  |
|--|--|----------------------------------|
| Adnan Afridi, Managing Director        | Manzoor Ahmed, Chief Operating Officer | Aamir Amin, Head of Finance      |
| Ali Kamal, Head of Research            | Shoaib A. Khan, Head of Fixed Income   | Faisal Aslam, Head of Compliance |
| Salman H. Chawala, In-charge Risk Mgt. |  |                                  |